



# Health Care **K** Food

Anchor support from The Rockefeller Foundation
With additional support from Kroger, Walmart, KP, United
Way and others

**Updates on AHA's Health Care by Food Initiative** 

## Kevin Volpp, MD, PhD

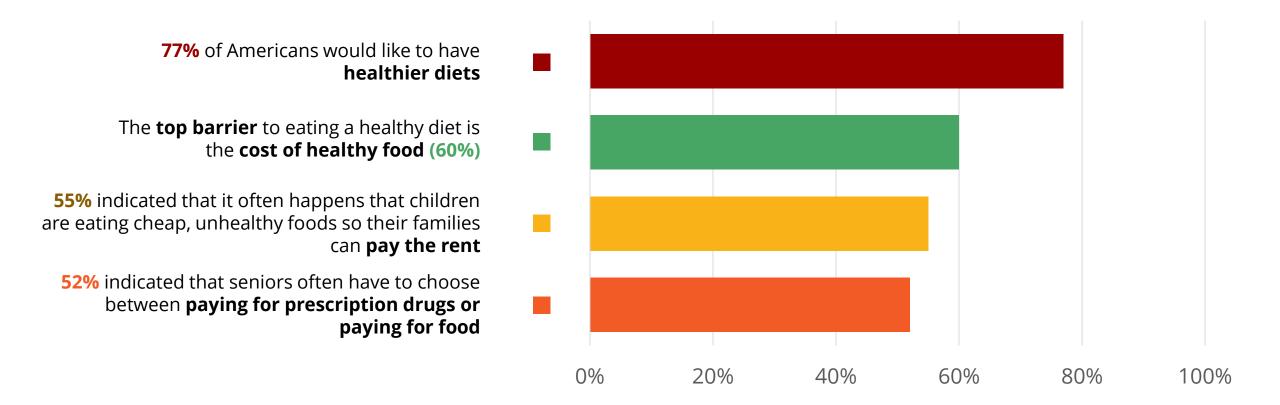
Director, Penn Center for Health Incentives and Behavioral Economics

Mark V. Pauly President's Distinguished Professor, Perelman School of Medicine and the Wharton School. University of Pennsylvania

Scientific Lead



# Affordability is a significant challenge for many Americans



## Circulation

# The health system hasn't tried systematically to increase healthy food access for high-risk people

## **AHA PRESIDENTIAL ADVISORY**

# Food Is Medicine: A Presidential Advisory From the American Heart Association

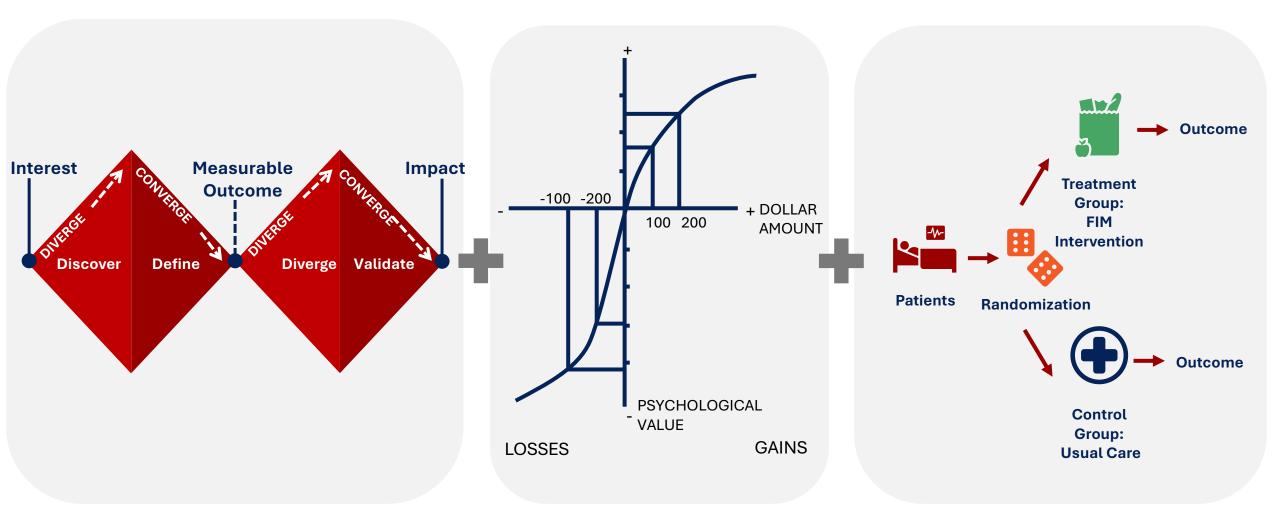
Kevin G. Volpp, MD, PhD, FAHA, Chair; Seth A. Berkowitz, MD, MPH, Co-Vice Chair; Shreela V. Sharma, PhD, RD, MA, Co-Vice Chair; Cheryl A.M. Anderson, PhD, MPH, MS, FAHA; LaPrincess C. Brewer, MD, MPH, FAHA; Mitchell S.V. Elkind, MD, MS, MPhil, FAHA; Christopher D. Gardner, PhD, FAHA; Julie E. Gervis, PhD; Robert A. Harrington, MD, FAHA; Mario Herrero, PhD, MSc; Alice H. Lichtenstein, DSc, MS, FAHA; Mark McClellan, MD, PhD; Jen Muse, MS, RD; Christina A. Roberto, PhD; Justin P.V. Zachariah MD, MPH, FAHA; on behalf of the American Heart Association

ABSTRACT: Unhealthy diets are a major impediment to achieving a healthier population in the United States. Although there is a relatively clear sense of what constitutes a healthy diet, most of the US population does not eat healthy food at rates consistent with the recommended clinical guidelines. An abundance of barriers, including food and nutrition insecurity, how food is marketed and advertised, access to and affordability of healthy foods, and behavioral challenges such as a focus on immediate versus delayed gratification, stand in the way of healthier dietary patterns for many Americans. Food Is Medicine may be defined as the provision of healthy food resources to prevent, manage, or treat specific clinical conditions in coordination with the health care sector. Although the field has promise, relatively few studies have been conducted with designs that provide strong evidence of associations between Food Is Medicine interventions and health outcomes or health

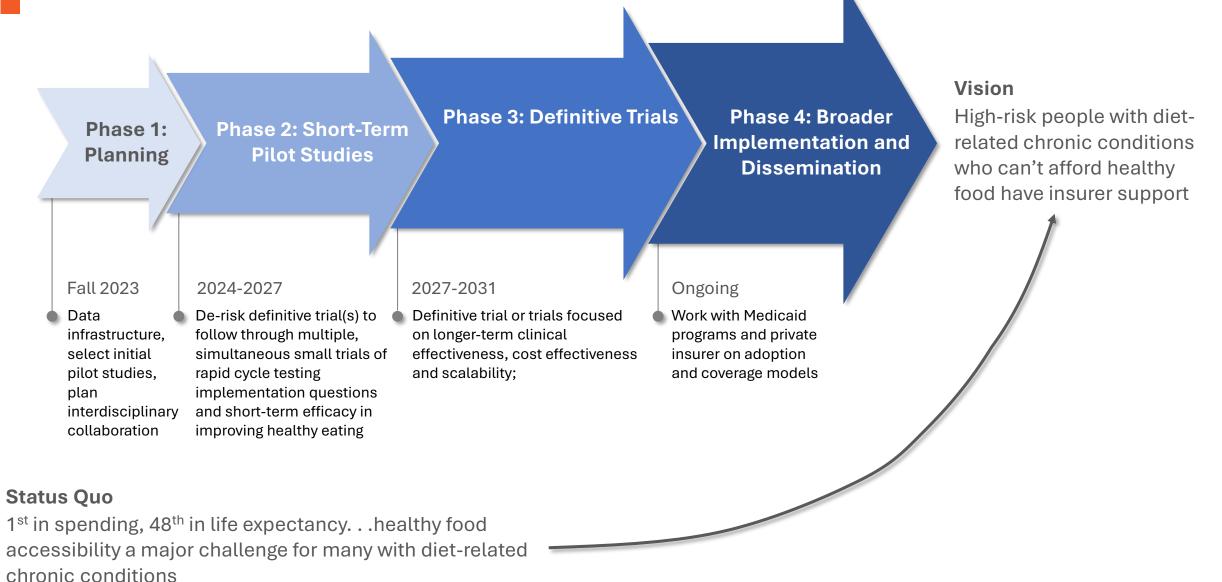
# 1. Achieving maximal impact in improving health requires doing more than providing free or subsidized food. . .

- About 50% of pregnant women eligible for WIC enroll nationwide
- In the USDA's GusNIP program redemption rates of free vouchers averages about 65%
- In 2022, California started offering FIM coverage through 1115
   Medicaid waiver. In the first year 6,400 out of 15 Million Medi-Cal
   recipients (0.04 percent) were provided FIM
- ➤ We need to learn how to increase uptake and engagement and how to optimize the supporting ecosystem *if these programs are going to achieve their potential impact on health and health care costs*

# 2. Our approach: Human-centered Design + Behavioral Science + Rigor in testing



# 3. Strategy: Make a lot of small bets before making big bets. . .





Vertical 1:
Initial
Cohort of
25
Studies
(23 RCTs)



# Our Collaborators: Health Care + Corporations







**SEASON** 





























## **Our Collaborators: CBOs**

















COMMUNITY

FOOD HEALS

**SERVINGS** 



foodbank | farm | farmacy | kitchen | market









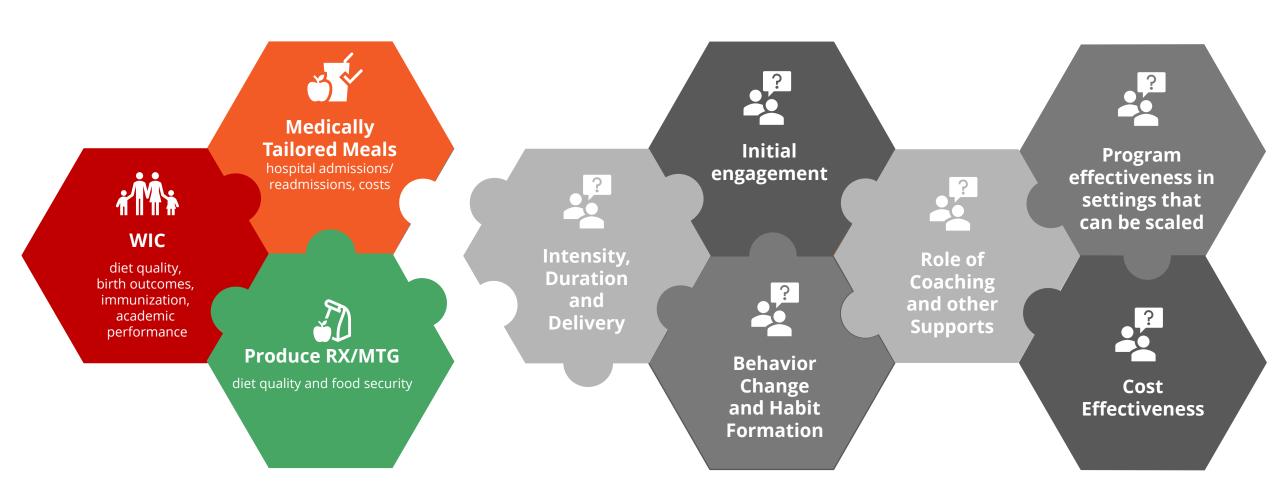






## 4. Answer the questions to lay groundwork to be a covered benefit

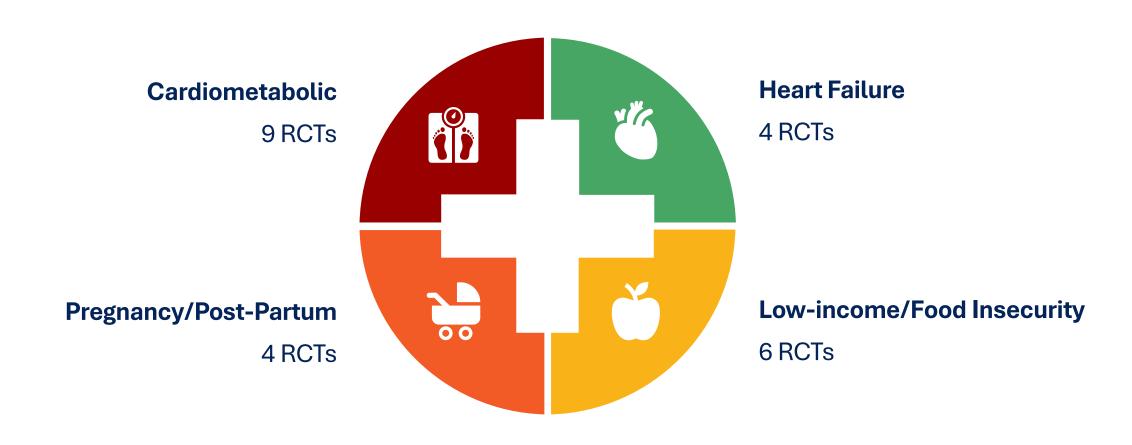
AHA HCXF building stronger foundation for scaled implementation



**Existing Evidence** 

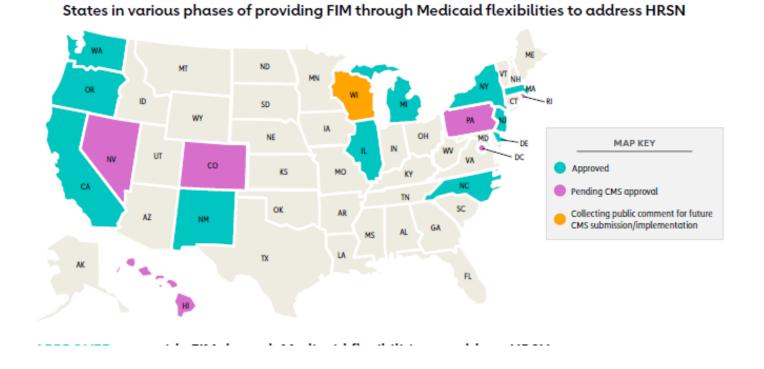
**Gaps in Evidence to Address** 

# Focus on the populations that need FIM most:



# 5. Work in Parallel to Accelerate Progress

Vertical 1
+
Vertical 2 (Insurers/Employers)
+
Vertical 3 (Medicaid)



# Vertical 2: HCXF Insurer/Self-Insured Employer Framework



## **Objectives:**

- Collaborate with insurers or employers to evaluate and co-design programs
- Provide technical assistance to improve program success.
- Support scalable implementation in benefits design.
- Leverage insurer/employer funds for implementation of FIM programs.



### **Potential Patient Populations:**

 Diabetes, high-risk maternity, hypertension, obesity.



## Methodology:

- Retrospective evaluation
- A/B testing
- FIM interventions to match population needs.



## **Potential Testing Components:**

- Assessment of existing programs
- Design of new programs
- Employee engagement, improvement in health outcomes



### **Dissemination/Publication:**

- Assess models being used in benefit design
- Influence next round of benefit design
- Share learnings more broadly

# Vertical 3: Providing Medicaid Section 1115 Demonstration Waivers Support

#### The Need:

- States have indicated that they would benefit from advice on what to test and how to test it
- Many states are interested in being part of collaboratives but existing support is very limited

### **The Opportunity:**

- 14 states have approved 1115 FIM waivers related to FIM
- 45 States have 1915 waivers
- AHA to provide technical support during implementation protocol refinement
- Focus on design, rapid cycle innovation, and testing

#### Goals:

- Guide evidence-based FIM interventions.
- Advise on matching of interventions to populations
- Leverage CMS support of states

### Implementation:

- Focus on early stages for maximum impact.
- Support design, innovation, and testing with rapid cycle experiments.
- Initial focus on higher-touch support for 3-5 states, with potential expansion.
- Develop a virtual asynchronous curriculum for broader support for all states

# How we describe ourselves to potential collaborators

## One-stop shopping to build credible evidence:



Expertise in program design and evaluation related to Food is Medicine



Experience working with health plans on a wide range of projects



We pull in top experts from around the country



Help organizations determine what sort of programs to cover for whom



Capability of standing up teams to conduct many studies in parallel



Accelerate learnings on what works and what doesn't





Accelerating the Integration of Food Is Medicine in Health Care





# Recipe4Health

## Food as Medicine Integration:

- · Clinical Nutrition Education
- Clinic/EHR Workflow Integration





## **Food Farmacy**:

· 16 weekly home deliveries of vegetables and fruits





· Group medical visits to amplify food + sustain healthy life habits





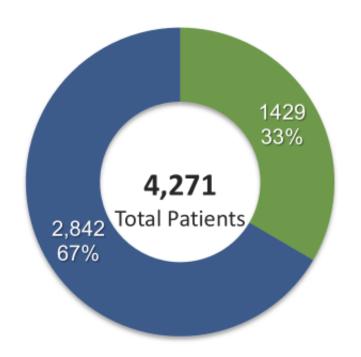






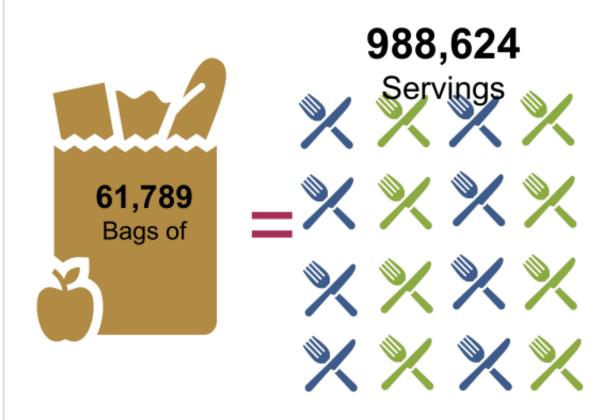
# Recipe4Health Program Reach (1/20/2020 – 8/31/2023)

## # of Patients Served

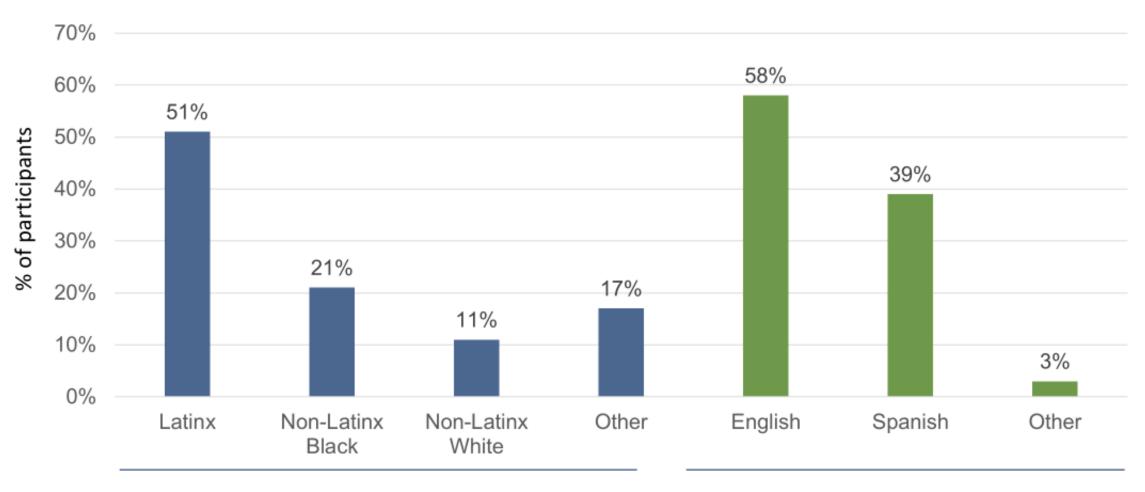


- Behavioral Pharmacy + Food Farmacy
- Food Farmacy Only

## **Total Amount of Food**



# Recipe4Health reaches a diverse population



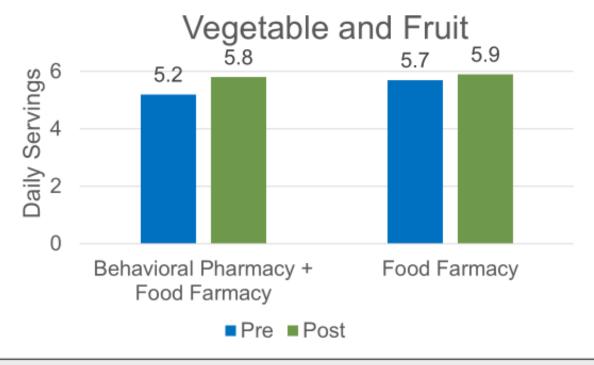
Race/ethnicity

Language preference

# Recipe4Health improves health behaviors

## National recommendations:

- 1.5-2 cups of fruit + 2-3 cups of vegetables daily
- 150 minutes of physical activity weekly







#### Adjusted Post-Pre Difference

Behavioral Pharmacy + Food Farmacy: Food Farmacy:

Between Group Difference: 0.1 (-0.4, 0.5) p=0.79

0.4 (0.1, 0.7) p=0.007 0.4 (-0.04, 0.744) p=0.08

#### Adjusted Post-Pre Difference:

Behavioral Pharmacy + Food Farmacy: Food Farmacy:

42.0 (22.3, 61.6) **p<0.001** 14.7 (-8.3, 37.7) p=0.21

**Between Group Difference:** 

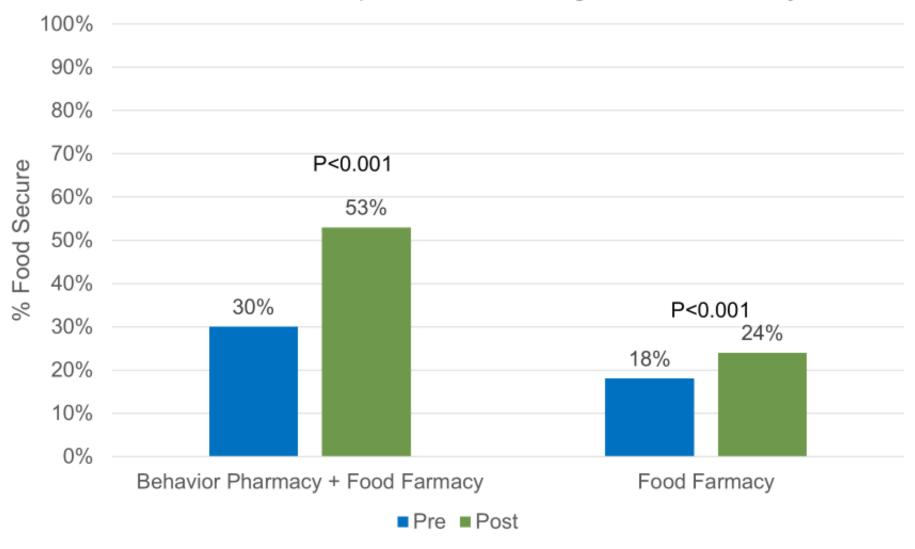
27.3 (6.2, 48.3) **p=0.01** 

# **Food Security**

National food security:

87.2% secure

## Percent of Participants Indicating Food Security



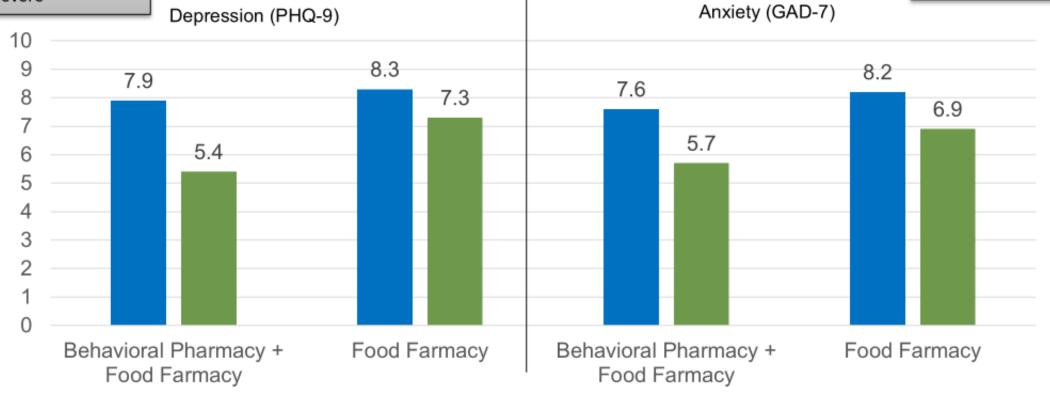
#### Depression

- 0-4 None
- 5-9 Mild
- 10-14 Moderate
- 15-20 Moderately severe
- 20-27 Severe

## **Mental health**

Anxiety (0-21)

- 0-4 None
- 5-10 Mild
- 10-15 Moderate
- 15+ severe



■ Pre ■ Post

**Adjusted Post-Pre Difference** 

Behavioral Pharmacy + Food Farmacy -2.3 (2.8, -1.7) p<0.001

Food Farmacy: -0.1 (-0.7, 0.7) p=0.97

Between Group Difference: -2.2 (-3.0, -1.5) p<0.001

### Adjusted Post-Pre Difference:

Behavioral Pharmacy + Food Farmacy:

Food Farmacy:

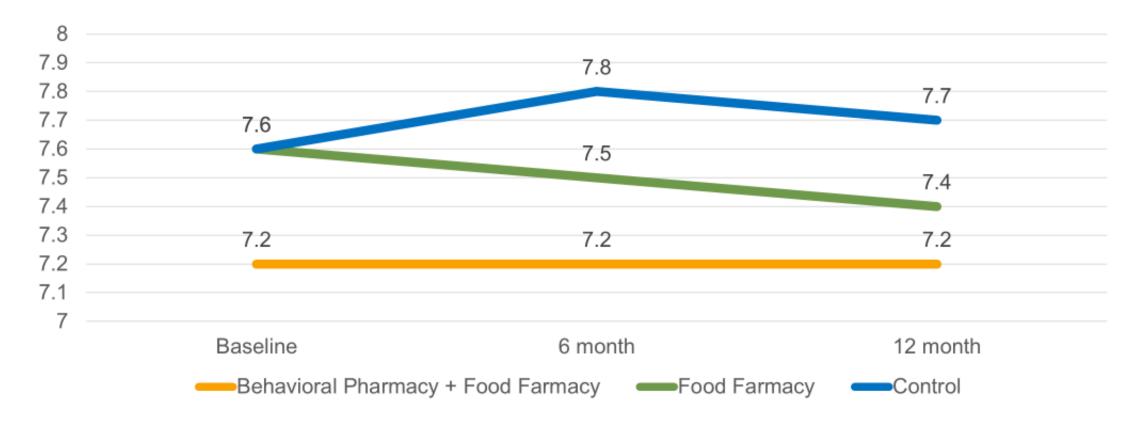
Between Group Difference:

-1.7 (-2.3, -1.0) **p<0.001** 

-1.1 (-1.9, -0.3) **p=0.01** 

-0.6 (-1.6, 0.4) p=0.23

# Hemoglobin A1c

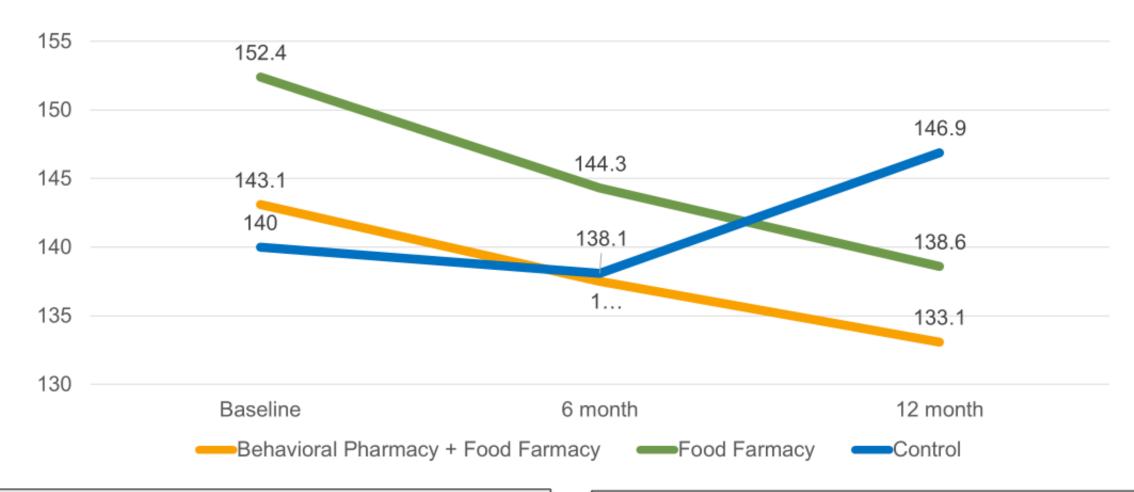


Treatment Difference: Food Farmacy + Behavioral	
Pharmacy	
6 months:	-0.3 (-0.7, 0.02) p=0.06
12 months:	-0.2 (-0.6, 0.1) p=0.16

## **Treatment Difference: Food Farmacy**

6 months: -0.3 (-0.6, 0.02) p=0.07 12 months: -0.4 (-0.7, -0.1) p=0.01

## Non-HDL Cholesterol



### <u>Treatment Difference: Food Farmacy + Behavioral Pharmacy</u>

6 months: -0.01 (-12.8, 12.8) p=0.99
12 months: -17.01 (-28.3, 5.8) p=0.003

### **Treatment Difference: Food Farmacy**

6 months: 0.2 (-11.8, 12.2) p=0.97 12 months: -17.1 (-26.9, 7.2) p<0.001

## Lessons learned: Food as Medicine interventions

- Build, strengthen, sustain multi-sectoral partnerships
- Celebrate and respect cultural foods and preferences
- Support and grow the local food environment
- Focus on sustainability
- Do not expect a one-size-fits-all approach
- ### Engage patients in developing and implementing interventions
- Integrate evidence-based behavioral interventions to support sustainable behavior change





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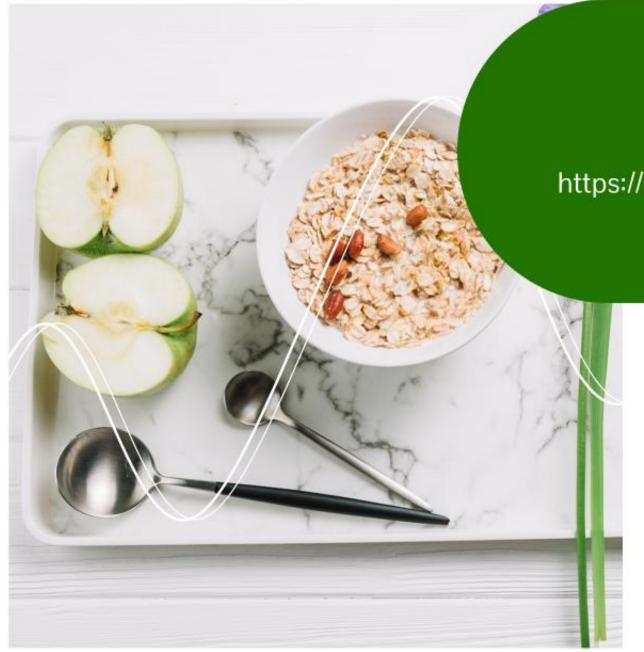


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# Thanks!

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## **Lived Experience**

Community & Health Foundations Convening Philanthropy Southwest

## **Stacey Chang**

Principal, New Origin Studio February 26, 2025





# Health Care K Food

# Disclaimer

Statements, opinions, and study results presented in this presentation may not reflect the policy or science position of the American Heart Association, unless otherwise noted.

@American\_Heart #HealthCareByFood

# **A Tacit Truth**

Food can be medicine.

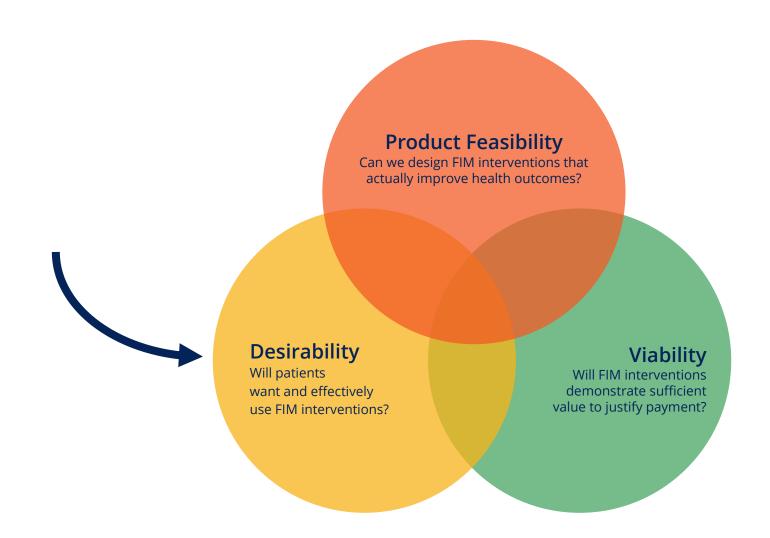
Food is also a lot more than medicine.

# Identity, Preference, Access

"Beyond the science of nourishment, food is also inextricably woven into the fabric of social interactions and personal identity. What backyard party isn't complete with an appetizing spread, what holiday doesn't have its culinary traditions, and what emotional or physical recovery isn't made better by food that reminds you of home?

These tightly intertwined issues of cultural identity, social influence, and personal preferences, as well as systemic issues of affordability, access, and nutrition fluency that make Food is Medicine (FIM) a more complex space than traditional medical interventions."

# **Human-Centered Design**



# **Lived Experience**

## From the group's charter:

...To achieve (HCXF's) vision in culturally relevant and equitable ways, people closest to the issue must be genuinely engaged in developing solutions.

The Lived Experience/Patient Advisory Group will center diverse lived experiences into HCXF, reflecting **the priorities**, **voices**, **and perspectives of communities** the Initiative aims to impact.

# **Lived Experience**

#### **INDIVIDUAL**

#### **MOTIVATION**

What personal reasons do you have for taking on new, healthy behaviors?

#### **BARRIERS**

Are there any personal issues that make it difficult to take on new, healthy behaviors?

#### CONTEXT

#### **SUPPORT**

Outside of your own personal motivation, are there external things or people that <u>encourage</u> your adoption of new, healthy behaviors?

#### **CHALLENGES**

Are their external things or people that <u>discourage</u> your adoption of new, healthy behaviors?

#### **FOOD**

#### **RELATIONSHIP**

Share a little about your relationship to food. What is your food heritage?

#### **HABITS**

What are your usual habits around purchasing, preparing, and consuming food?

# A Human Journey



Clinician interaction



Prescription by provider



Food and meal planning





Food selection



**Purchase** 



Acquisition



Preparation



Consumption



Health Outcomes

# Thank you!